



## **Annual Budget 2007**

**(in USD)**

Asia Pacific Network Information Centre

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# APNIC Annual Budget - 2007

For financial year ending December 31, 2007

APNIC Annual Member Meeting  
2 March 2007, Bali INDONESIA

## 1. Overview

This budget is prepared for the APNIC financial year January to December 2007. It includes revenue, expense and cash flow projections based on the projected membership growth and other financial factors including foreign currency exchange and interest rates.

The budget was reviewed and approved by the APNIC Executive Council at their meeting in Bali, Indonesia.

## 2. Projected Membership Growth

During 2006, APNIC membership grew at a rate higher than previous years, and similar growth is projected in year 2007.

Under this budget, we forecast an ongoing linear membership growth in all membership categories, resulting in an overall growth of 17 members per month, as follows:

Membership Category (Tier)	Actual 31/12/2006	Projection 31/12/2007
Associate	133	131
Very Small	261	348
Small	658	748
Medium	210	224
Large	70	84
Very Large	21	22
Extra Large	9	10
<b>Total Membership</b>	<b>1362</b>	<b>1567</b>
<b>Annual Net Gain</b>	<b>205</b>	<b>205</b>
<b>Average Net Increase per month</b>	<b>17</b>	<b>17</b>

The rest of this budget is calculated in accordance with this membership projection.

### 3. Projected Revenues

APNIC revenues in 2007 are projected as follows. These are calculated in accordance with membership estimates above, as well as official projections of foreign exchange and interest rates.

Revenue Item	Annual Budget (USD)	% of Total Budget
<i>Exchange Rate</i>	<i>0.7889</i>	
Interest income	431,195	6%
IP Resource application fees	566,362	9%
Membership fees	4,692,842	71%
Non-members fees	77,768	1%
Per allocation fees	723,532	11%
Sundry income	152,417	2%
<b>Total Projected Revenue</b>	<b>6,644,115</b>	<b>100%</b>

### 4. Projected Expenses

APNIC operating expenses in 2007 are projected as follows. These projections are based on increase in overall operating expenses, special project expenses, and the effects of expected foreign exchange fluctuations.

Expense Item	Annual Budget (USD)	% of Total Budget
<i>Exchange Rate</i>	<i>0.7889</i>	
Communication expenses	124,093	2%
Depreciation expense	437,024	6%
Donation/ Sponsorship	74,395	1%
ICANN contract fee	216,038	3%
Meeting & training expenses	148,314	2%
Membership fees	59,350	1%
Other operating expenses	1,327,764	19%
Professional fees	385,095	5%
Rent	325,248	5%
Salaries	3,219,890	45%
Travel expenses	818,697	11%
<b>Total Projected Expenses</b>	<b>7,135,906</b>	<b>100%</b>

## 5. Projected Operating Profit/Loss

The overall financial position of APNIC is projected as follows, based on the above revenue and expense projections.

<b>OPERATING PROFIT/(LOSS)</b> <i>Exchange Rate</i>	<b>Annual Budget (USD)</b> <i>0.7889</i>
Total Projected Revenue	6,644,115
Total Projected Expenses	7,135,906
<b>OPERATING PROFIT/(LOSS)</b>	<b>(491,791)</b>

## 6. Projected Cash Flows

The end of year capital reserve for 2007 is projected as follows, based on the beginning balance for the year, and cash receipts and disbursements which are expected on the basis of the above revenue and expense projections including capital purchases.

<b>Cash flow Item</b>	<b>Amount (USD)</b>
<b>Cash reserve in USD, 1 Jan 2007</b>	<b>7,141,263</b>
Projected cash receipts	<b>6,644,115</b>
Projected cash disbursements	7,557,405
Excessive/ Decrease cash in 2007	<b>(913,290)</b>
Long term deposit investment receipts	<b>1,577,825</b>
<b>Cash reserve in USD, 31 Dec 2007</b>	<b>7,805,798</b>
Increment for next year's budget	115%
Projected budget for year 2008	<b>8,691,016</b>
Capital reserve as % of next year's budget	<b>90%</b>

In accordance with APNIC Executive Council fiscal policy, this budget ensures an ending cash reserve approximately equal to the projected annual budget for the following year. The APNIC budget will be monitored and managed during 2007 in accordance with this policy.