



2008 Annual Financial Report

(in AUD)

Asia Pacific Network Information Centre

1. Balance Sheet

From January 2008 all membership fees were invoiced in Australian dollars ensuring that APNIC receives its revenue in the same currency as the majority of its expenses. This change effectively removes APNIC's exposure to exchange rate variation. All APNIC financial reports are now stated in Australian dollars.

Statement of Financial Position (AUD)				
	Year End 2008	% of Total Asset or Liability+Equity	% Variation from 2007	Year End 2007
CURRENT ASSETS				
Cash	6,844,414	44%	3%	6,626,341
Term deposit investment	2,300,000	15%	0%	2,300,000
Receivables	1,753,941	11%	85%	948,481
Others	301,328	2%	170%	111,734
TOTAL CURRENT ASSETS	11,199,683	72%	12%	9,986,556
NON-CURRENT ASSETS				
Other financial assets	883,201	6%	-28%	1,222,666
Property, plant and equipment	1,708,216	11%	2%	1,667,091
Long term deposit investment	1,700,000	11%	0%	1,700,000
TOTAL NON-CURRENT ASSETS	4,291,417	28%	-7%	4,589,758
TOTAL ASSETS	15,491,100	100%	6%	14,576,313
CURRENT LIABILITIES				
Payables	629,650	4%	-45%	1,139,159.71
Provisions	985,888	6%	11%	884,794.54
Unearned revenue	5,383,679	35%	41%	3,817,898.04
TOTAL LIABILITIES	6,999,217	45%	20%	5,841,852
EQUITY				
Share capital	1.00	0%	0%	1.00
Reserves other financial assets investment	0	0%	-100%	90,827
Retained earnings	8,491,882	55%	-2%	8,643,633
TOTAL EQUITY	8,491,883	55%	-3%	8,734,461
TOTAL LIABILITIES & EQUITY	15,491,100	100%	6%	14,576,313

2. Income Statement

The following tables provide expenses, revenue and operating results for the 2008 year, comparing actual 2008 to the budget and the 2007 results. An extraordinary expense item of AUD\$334,821 resulting from the write down of APNIC's managed fund investments resulted in an after tax loss of AUD\$151,751.

2.1 Expenses

EXPENSES (AUD)	Actual 2008	Actual 2007	Variation %	Budget 2008	Budget Variation	Variation %
Communication expenses	171,713	208,217	-18%	231,783	(60,071)	-26%
Depreciation expense	638,668	565,075	13%	641,480	(2,812)	0%
Donation/ sponsorship	128,885	109,099	18%	190,883	(61,998)	-32%
ICANN contract fees	236,503	243,468	-3%	285,000	(48,497)	-17%
Impairment investment value	334,821	0	0%	0	334,821	0%
ISIF grant administration expense	154,911	0	0%	0	154,911	0%
Meeting and training expenses	169,293	143,318	18%	183,841	(14,548)	-8%
Membership fees	58,282	52,706	11%	69,496	(11,214)	-16%
Other operating expenses	890,166	740,579	20%	798,556	91,609	11%
Professional fees	552,659	391,459	41%	544,172	8,487	2%
Rent and Outgoings	614,054	446,076	38%	586,245	27,809	5%
Salaries and personnel expenses	5,463,903	4,799,161	14%	5,402,753	61,149	1%
Travel expenses	1,359,756	1,186,740	15%	1,519,033	(159,277)	-10%
TOTAL EXPENSES	10,773,614	8,885,899	21%	10,453,243	320,371	3%

2.2 Revenue

REVENUE (AUD)	Actual 2008	Actual 2007	Variation %	Budget 2008	Budget Variation	Variation %
Interest income	771,499	601,512	28%	721,997	49,502	7%
IP resource application fees	1,053,679	764,637	38%	963,960	89,719	9%
ISIF grant received	154,911	0	0%	0	154,911	0%
Membership fees	6,678,051	6,102,907	0%	6,732,908	(54,857)	-1%
Non-members fees	127,336	142,765	-11%	198,316	(70,979)	-36%
Per allocation fees	1,633,389	1,251,102	31%	1,912,246	(278,857)	-15%
Reactivation fees	10,144	11,854	-14%	17,936	(7,792)	-43%
Sundry income	268,443	212,215	26%	214,885	53,558	25%
SUB-TOTAL REVENUE	10,697,453	9,086,993	18%	10,762,248	(64,795)	-1%
Foreign Exchange gain/(loss)	71,832	(327,823)	-122%	0	71,832	0%
TOTAL REVENUE	10,769,285	8,759,170	23%	10,762,248	7,038	0%

2.3 Operating Profit/ (Loss)

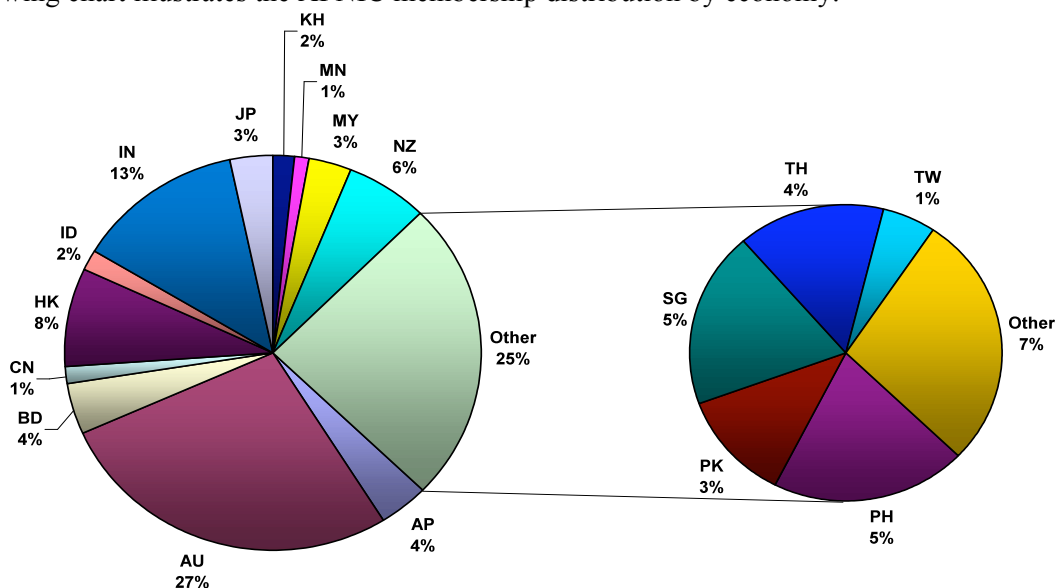
Revenue and Expenses (AUD)	Actual 2008	Actual 2007	Variation %	Budget 2008	Budget Variation	Variation %
Total Revenue	10,769,286	8,759,170	23%	10,762,248	7,038	0%
Total Expenses	10,773,614	8,885,899	21%	10,453,243	320,371	3%
OPERATING PROFIT/ (LOSS) BEFORE INCOME TAX EXPENSE	(4,329)	(126,730)	-97%	309,005	(313,334)	-101%
Income tax expense	147,422	109,382	35%	44,928	102,494	228%
OPERATING PROFIT/ (LOSS) AFTER INCOME TAX EXPENSE	(151,751)	(236,112)	-36%	264,077		

3. Membership

At the end of December 2008, APNIC had a total of 1,855 members serving 51 economies. For the year 2008 there was a net growth of 271 members, with 443 new members and 172 member accounts closed. The majority of the closures are due to members that are either non contactable, or transfer/ merger accounts.

3.1 Membership by Economy

The following chart illustrates the APNIC membership distribution by economy.



3.2 Membership Movement

The table below compares the actual growth of the APNIC membership tiers in 2008 to the both the previous year and the 2008 budgeted growth. There has been significantly greater growth in the Associate membership Tier than originally projected in the budget, whilst the Very Small and Small Tier membership growth was significantly less than anticipated.

Membership	2007	2008	Growth
Extra Large	9	12	3
Very Large	27	30	3
Large Member	77	92	15
Medium	231	251	20
Small	765	813	48
Very Small	304	345	41
Associate	171	312	141
TOTAL	1584	1855	271

Tables below provide progressive membership data for each membership category for the APNIC members from the year 2000 until 2008.

Total Membership	2000	2001	2002	2003	2004	2005	2006	2007	2008
Extra Large	0	0	7	8	8	8	9	9	12
Very Large	12	15	8	11	14	20	21	27	30
Large	52	51	55	60	60	56	70	77	92
Medium	125	160	158	155	164	196	210	231	251
Small	413	468	445	493	534	568	658	765	813
Very Small	0	0	32	85	123	174	261	304	345
Associate		5	62	67	75	135	133	171	312
TOTAL	602	699	767	879	978	1157	1362	1584	1855
New Members	258	157	153	178	189	253	298	349	443
Closed Members	52	60	85	66	90	74	93	127	172
Net Gain	206	97	68	112	99	179	205	222	271
Average Monthly Net Gain	17	8	6	9	8	15	17	19	23

The figure below illustrates the monthly movements of APNIC membership since 1996.

